



 Denis O'Flynn,
 president, CSNA

Complete food safety control with Foodcheck from Kelsius

Foodcheck from Kelsius is a revolutionary web-based paperless HACCP system that provides complete visibility of food safety compliance across your entire operation. It improves the quality of food you provide, by putting you in control of food safety with automated processes that drive impressive cost savings and labour efficiencies.



Key benefits:

- Automation of the entire food safety and HACCP process
- Eliminates manual monitoring and paperwork
- Greatly reduces time spent on audit preparation
- Significant saving in both time spent and labour costs
- It is completely tamper-proof preventing record falsification
- Removes the risk of stock loss with alert system
- Data storage and reporting

For more information, contact the company's sales team on 074 9162982 or email keith.hicks@kelsius.com.

Aroma Coffee Company: 'For coffees with character'



The Aroma Coffee Company offers a rich, unrivalled coffee experience. Its unique coffee blends create a consistent coffee experience to be enjoyed throughout the day for both the occasional coffee drinker, or the coffee connoisseur. The company's range of blends each has a character of their own giving a full flavoured lasting experience.

The company's portfolio includes:

Coffee and ancillary products

Coffee beans, filter coffee, soluble coffee, hot chocolate, selection of teas.

Coffee and tea brewing equipment

Traditional espresso machines, coffee grinders, auto bean to cup machines, pour over filter coffee machines, auto counter-top soluble coffee systems, water boiler systems, standard and custom built in-store 'coffee to go' stations.

*** New and re-conditioned equipment supplied.**

Finance/leasing arranged subject to approval.

The company also offers equipment supply, ancillary supplies, point of sale materials and service and maintenance. Aroma Coffee Company is happy to meet you to discuss your requirements with no obligation, and can provide a quotation if required. Full details of its range can be viewed at www.aromacoffeecompany.ie.

Local authority needs to step up

A number of CSNA members across the country have been badly affected by the recent floods. Anne Swaine of The Bus Stop Shop in Enniscorthy, Co. Wexford is one such retailer. Swaine was forced to close her shop on 30 December and could not reopen again until 4 January.

Unfortunately, the store's existing stock all had to be disposed of as it had become unfit for sale. Naturally, this resulted in a major loss for the store. Particularly in light of the fact that following previous flooding, the shop had been unable to obtain insurance. Despite paying her rates on a monthly basis to Wexford County Council, Swaine has received no assistance from the council with regards to flooding. Surely, local authorities could do more to help the rate-paying businesses seriously affected in this manner?



Anne Swaine of The Bus Stop Shop in Enniscorthy, Co. Wexford

CSNA member sells Lotto jackpot



Lorraine Carey displaying her CSNA Stockbook outside her store in Belmullet, Co Mayo

It's every retailer's dream to win the Lotto; the next best thing is to sell the winning ticket!

CSNA member Lorraine Carey in Belmullet, Co Mayo, showed incredible business acumen in soaking up every ounce of free publicity for her store when it was recently announced that Careys had sold the €13.6m winning ticket.

Carey told us that the publicity has firmly established her shop as a 'go-to' destination for lottery tickets and is already experiencing very significant extra business, not contained to lottery products, but in all of her offerings.

The newsagent owner said she was both "delighted and very relieved" that the local family has collected its winnings although she still didn't know their identity.

"I've burned the CCTV footage recorded in the shop on Saturday, and don't need to know who it is," Carey told Vincent Jennings.

From all of us, well done!

Sweet location for National Executive Committee meeting

The latest National Executive Committee meeting was held on 12 January 2016 in the offices of Butlers Chocolates. Sweet logic dictated this choice of venue; the CSNA 'Sweets and Treats' initiative with Butlers and Premier Lotteries Ireland was reviewed and possible future CSNA-Butlers projects were explored. The progress of the association's ongoing strategic review was also discussed. Reports were presented by all sub committees, and discussed at the meeting. Finally, concern was expressed regarding the hardship and losses suffered by members in the recent floods.



National Executive Committee members at Butlers Chocolates

CSNA NEWS



DON'T BE PUT IN THE DARK

Demand changes to the Public Health (Alcohol) Bill

If this bill becomes law:

- Retailers would be required to create a barrier of at least eight feet high to meet criteria.
- The area in which alcohol is sold will become a 'store within a store' with obvious staff, health and safety and security implications.
- Wine retailers will not be permitted to allow alcohol to be stocked other than in a closed storage unit.

BEFORE:



AFTER:

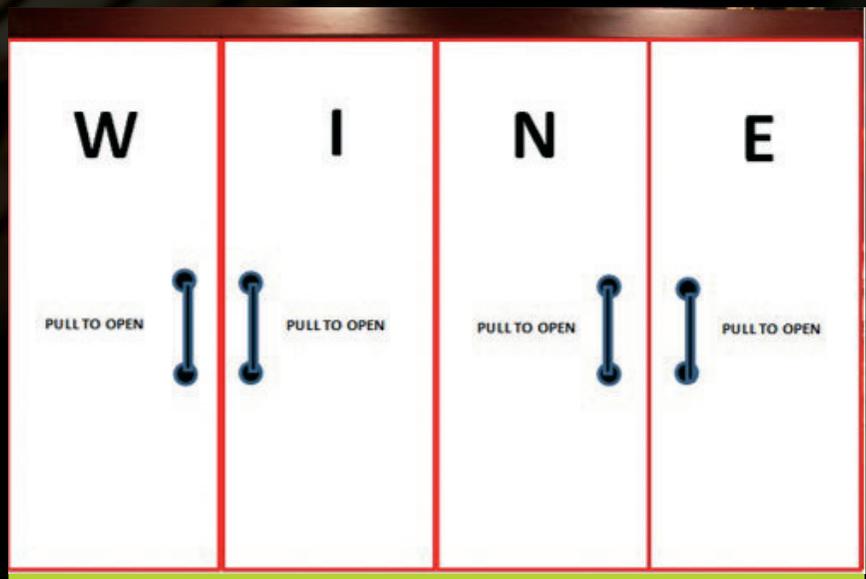


- Consumers will not be allowed access to any alcohol products (including wine) for 'browsing' purposes.

BEFORE:



AFTER:



= Extra costs, reduced security, less choice and a very significant upheaval to our sector

YOU MUST resist this bill - Seek a commitment from your general election candidates that they will actively resist this bill.

CSNA CONTACT DETAILS

If you have any queries regarding CSNA services or membership please contact the office in Kildare on **045-535050** or by fax to **045-530016** or by email to **info@csna.ie/www.csna.ie**